FOCUS FINANCIAL®

Financial Advisor

Little Falls/St. Cloud, MN

Focus Financial is recognized as a leading independent financial advisory firm focused on providing comprehensive wealth management and financial planning services to clients since its inception in 1993. As one of the largest independent, non-proprietary advisory firms, Focus Financial has more than $5.5 billion in assets under management with over 120 financial advisors. Since 2003, we've consistently been ranked as one of the metro area's Top 25 Asset Management Firms by the *Minneapolis St. Paul Business Journal*.

We are seeking a full-time Financial Advisor to work with our team in Little Falls/St. Cloud. The Financial Advisor will help us serve and advise our expanding client base. We're more than an investment management firm. We focus on a comprehensive approach that helps our clients achieve their goals more quickly and easily.

Responsibilities:

- Maintain client information and prepare financial plans in our financial planning, client data management, and practice management software systems.
- Become proficient at preparing information and strategies for client review appointments.
- Communicate with clients on a wide range of issues.
- Research and find answers to various tax, retirement planning and estate planning questions.
- Communicate with our CPA, Legal, Banking, and Real Estate strategic contacts.
- Bring fresh new ideas on how we can operate better as a team and deliver higher quality service to our clients.
- Eventually serve as the main contact for a segment of our client base.
- Our team, combined with Focus Financial, provides a wide range of career growth opportunities.

Desired Skills and Experience:

- Past experience in the financial advisory industry a plus but not required.
- Ability to work in a team oriented environment.
- Strong analytical skills required.
- Strong communication skills with the ability to explain financial concepts to clients with confidence.
- Good computer skills that include working with the Microsoft Office suite, and the ability to learn other data management systems.
- Requires passing FINRA Series 7 and 66 (or combination of 63 and 65) and Minnesota state insurance license exams within six months of start date.
- Bachelor's Degree in Finance, Accounting, Economics, Business or related field required.
- Required to work in Little Falls and St. Cloud.

To learn more, visit www.focusfinancial.com. If this sounds interesting and you meet the required skills and experience, please email your resume, cover letter and salary requirements to: careers@focusfinancial.com